

Business Result

10-Year Summary

	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2006
										Millions of yen	Thousands of U.S. dollars
Statement of income											
Sales	319,318	297,104	325,398	365,697	338,930	378,705	452,726	514,867	626,316	679,822	5,758,763
Operating income	22,810	18,262	26,612	34,824	19,314	33,901	55,912	70,018	89,224	69,037	584,812
ratio to sales	7.1%	6.1%	8.2%	9.5%	5.7%	9.0%	12.4%	13.6%	14.2%	10.2%	10.2%
Ordinary income	20,325	17,420	27,419	35,330	19,748	35,832	58,045	71,828	90,196	67,319	570,258
ratio to sales	6.4%	5.9%	8.4%	9.7%	5.8%	9.5%	12.8%	14.0%	14.4%	9.9%	9.9%
Net income	12,663	6,739	13,399	15,850	1,115	19,237	33,386	41,842	55,306	41,201	349,013
ratio to sales	4.0%	2.3%	4.1%	4.3%	0.3%	5.1%	7.4%	8.1%	8.8%	6.1%	6.1%
Segment Information											
Operating Segment Information											
Industrial products (Note 1)••Sales	210,487	196,693	185,824	196,535	183,699	192,179	191,682	207,366	251,384	268,888	2,277,747
Operating income	11,803	8,467	10,722	13,229	4,640	11,502	13,437	16,539	22,938	28,019	237,349
Electronic products (Note 1)••Sales	108,831	100,410	107,056	132,144	119,626	146,780	219,709	261,541	327,398	356,941	3,023,643
Operating income	11,007	9,794	12,728	16,391	10,633	16,848	38,881	47,152	58,713	31,449	266,404
Functional products (Note 2)••Sales	—	—	32,516	37,018	35,604	39,745	41,333	45,959	47,533	53,991	457,357
Operating income	—	—	3,161	5,203	4,039	5,550	3,592	6,326	7,573	9,568	81,050
Segment information by geographic area											
Japan•••••••••••••••••••• Sales	217,247	210,490	232,364	248,009	237,459	252,881	286,322	295,115	271,186	268,364	2,273,308
Operating income	15,931	14,785	21,785	28,776	16,727	29,803	51,158	65,918	76,888	52,535	445,023
North America•••••••••• Sales	43,227	37,046	36,870	37,983	31,337	33,386	37,216	35,836	38,580	42,349	358,738
Operating income	2,354	1,378	1,635	1,402	172	1,027	-2,399	-2,479	-1,078	-663	-5,616
Europe••••••••••••••• Sales	17,461	15,137	13,916	17,614	13,287	14,496	16,422	17,392	19,395	23,787	201,499
Operating income	2,041	768	903	1,024	248	447	509	246	693	1,587	13,443
Asia & Oceania•••••••• Sales	41,380	34,429	42,246	62,090	56,845	77,940	112,764	166,522	297,153	345,321	2,925,210
Operating income	2,484	1,330	2,288	3,495	1,340	2,396	6,547	5,936	12,575	12,382	104,888
Per share information											
Shareholders' equity per share	1,160.6	1,204.1	1,274.0	1,305.8	1,314.5	1,367.4	1,360.7	1,583.8	1,943.7	2,192.3	18.57
Net income per share	83.0	43.5	82.0	93.5	6.4	108.5	198.0	252.7	332.3	248.3	2.10
Dividends per share	14.0	14.0	18.0	21.0	22.0	24.0	40.0	50.0	60.0	70.0	0.59
Shares outstanding(thousands)	153,752	158,319	166,511	173,758	173,758	173,758	173,758	173,758	173,758	173,758	—
Shareholders	6,164	6,024	6,559	14,903	15,556	17,144	20,999	16,725	16,057	35,224	—
Balance sheet											
Total assets	319,592	317,135	334,500	357,653	350,340	379,811	389,525	443,264	556,934	604,208	5,118,238
Equity	178,440	190,622	212,126	226,893	228,409	237,560	223,114	261,090	321,464	364,942	3,091,419
ROA	4.0%	2.1%	4.1%	4.6%	0.3%	5.3%	8.7%	10.0%	11.1%	7.1%	—
ROE	7.4%	3.7%	6.7%	7.2%	0.5%	8.3%	14.5%	17.3%	19.0%	12.0%	—
Equity to total assets	55.8%	60.1%	63.4%	63.4%	65.2%	62.5%	57.3%	58.9%	57.7%	60.4%	—
Capital investment	17,179	19,932	25,502	26,716	34,684	28,306	31,731	40,101	60,889	75,324	638,069
Depreciation cost	14,582	14,844	16,463	18,344	20,442	21,143	21,386	24,681	31,470	40,169	340,271
R&D expenses	11,439	11,838	10,646	12,423	13,053	13,851	15,822	16,739	20,489	21,733	184,100
Number of Employees (Note 3)	11,772	12,331	12,763	13,834	13,685	15,389	18,926	22,454	27,865	32,101	—

Note 1. From FY1999 to FY2002, Electronic component-related products are categorized in "Industrial products".
 2. "Functional products" has been divided from "Industrial products" from FY1999.
 3. Part-time employees are included.